



Frontier as a Service

The fastest path from Microsoft 365 E7 to measurable AI, security, and productivity outcomes.

Frontier as a Service helps organizations operationalize Microsoft 365 E7 with the services, security, adoption support, and AI activation needed to turn licensing into business impact — without building a specialist team internally.

The Challenge

Licenses sit idle: Entitlements are bought but not fully assigned, monitored, or optimized.

Security goes unconfigured: Defender, Purview, and identity controls underperform when not deployed and tuned.

Copilot stalls at pilot: AI demos impress, but adoption slows without governance, training, and use cases.

The Solution

A managed service that pairs Microsoft 365 E7 with operational, security, adoption, and AI services in a predictable subscription model.

- Defined deployment paths for faster time to value
- Predictable economics across licensing, ops, security, adoption
- Quarterly Copilot Studio agents to create compounding AI value
- One accountable partner across the Microsoft 365, security, and AI stack

What is Included

- **Microsoft 365 E7 licensing & management** Procurement support, license operations, reporting, optimization.
- **M365 backup & data protection** Backup and restore support for Exchange, SharePoint, OneDrive, Teams.
- **Purview data governance** Data classification, DLP, information protection, governance tuning.
- **Run-the-business M365 operations** MAC, support workflows, service reporting, tenant administration.
- **MDR, EDR & security posture** Sentinel-powered monitoring, Defender response, identity risk review.
- **Copilot adoption & agent delivery** Role-based adoption, champions, change management, quarterly agents.



How it Works

1. **Assess** Review estate, security posture, adoption gaps, and AI readiness.
2. **Activate** Configure the service model and deploy priority capabilities.
3. **Optimize** Report monthly, tune continuously, and deliver agents quarterly.

Why New Era Technology

Microsoft solutions expertise across collaboration, security, adoption, and AI

- All 6 Solutions Partner designations, 9 specializations
- MISA member
- SecureBlu MDR/EDR capabilities embedded into the service model
- Global delivery model for ongoing operations and portfolio consistency
- Outcome-led approach focused on measurable value, not license ownership alone

Get Started

Schedule a Frontier as a Service scoping session to review your Microsoft 365 estate, identify priority gaps, and outline the path from E7 entitlement to realized value.

Schedule a session

Ready to turn Microsoft 365 E7 into measurable business outcomes?

Discover how Frontier as a Service can help you operationalise Microsoft 365 E7, Copilot, security, and AI adoption through a single managed service..

Visit neweratech.com or call **877-696-7720**

