



New Era Technology APAC

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Capability Statement



Our Company

Our Vision

Be the premier global technology service provider to enterprise and midmarket customers, coupling unmatched global reach and high-touch localised service delivery and customer support.

Our Mission

To deliver and support technology solutions that securely connect people, places, and information. From concept to completion, we partner with our clients to meet their goals.

Our Core Values



Community

We are a **Community** – We are people-focused. The connecting fabric of New Era is the employees, customers, and communities we serve.



Integrity

We act with **Integrity** – We show respect for others and remain true to who we are through accountability, respect, and transparency.



Agility

We are **Agile** – We are open-minded and resourceful. We creatively approach challenges in search of the best solutions.



Committment

We are **Committed** – We build opportunities for success for our employees, customers, partners, and communities through open communication and a complete dedication towards shared goals.

A modern office interior featuring a long, light-colored wooden table in the foreground. Behind the table are several grey upholstered chairs. In the background, a large screen displays the New Era Technology logo. The office has a high ceiling with exposed wooden beams and recessed lighting. Large windows on the left side offer a view of the ocean.

Local, seamless IT Solutions.

Customers worldwide rely on New Era's seamless blend of solutions and services to work faster, smarter, and more securely, increase productivity, and create a better workplace and learning experiences.

With 80+ offices and 14,500+ customers and 80+ offices around the globe, we have the capabilities and expertise to deliver resources around the world to achieve your technology goals.



APAC Snapshot

4,500+
Valued Customers

500+
Employees

16
Offices

Solutions & Services

- ✓ Collaboration & UC
- ✓ Managed Services
- ✓ Cyber Security Services
- ✓ Data Networking
- ✓ Enterprise Ethernet / NBN
- ✓ Cloud Solutions
- ✓ Technology Procurement
- ✓ VoIP Services

Industries

- ✓ Global Enterprise
- ✓ Professional Services
- ✓ Aged Care / NFP
- ✓ Healthcare
- ✓ Education
- ✓ Government
- ✓ Mining / Heavy Industry

Services and Solutions

Collaboration & UC

New Era provides communication solutions that streamline and integrate a vast array of collaboration and unified communications technologies, including audio visual, telephony, audio conferencing, web conferencing, video conferencing, unified messaging, instant messaging and more.

Solutions

- Voice & Video Communication
- Messaging & Presence
- Healthcare Communications
- Fast Fibre
- Enterprise Ethernet / Business NBN

Managed Services

Increase the overall efficiency of your IT department and maintain stable and reliable systems with New Era's Managed Services. You'll gain access to experienced, local support technicians and engineers when you need them, for a fraction of what it would cost to expand your team.

Services

- IT Services
- Audio Visual
- Unified Communications
- Network Security
- On-Site Support

Cyber Security

New Era Technology's Security solutions include a range of services including IT security assessments and ongoing cyber and network security services. New Era implements Cyber Security solutions that protect your systems, networks and data from unauthorised attacks and access.

Solutions

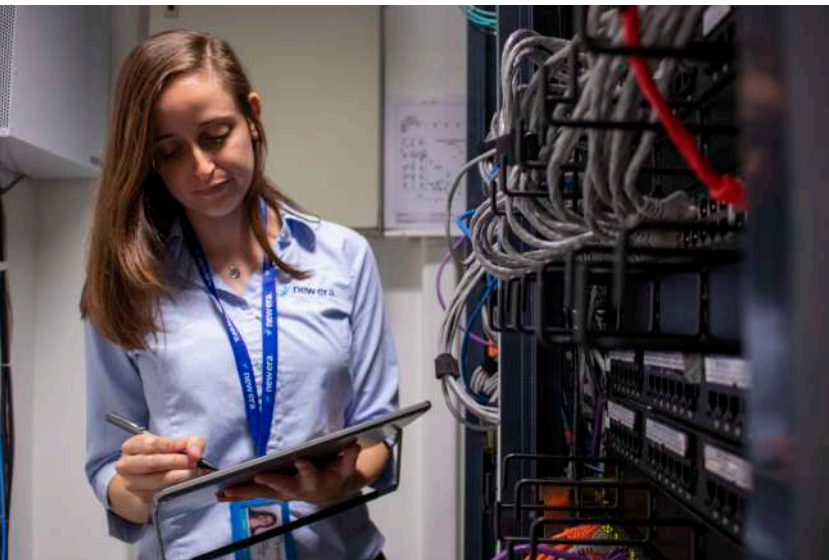
- Multi-Factor Authentication
- Access Control
- Firewalls
- Email Protection
- Cyber and Network Security

Data Networking

Move away from traditional enterprise networks to intent-based networks with the power of machine learning and automation to establish a network that meets your business needs and enforces your business policies. New Era's data networking solutions give you the secure, high-speed connectivity that empowers your team to work faster and more efficiently.

Solutions

- Network Infrastructure
- Data Centre
- Wireless
- Structured Cabling & Fiber Optics



"Our system has been faultless. Since New Era implemented our most recent system we've had no downtime whatsoever. This is crucial to the top-class service we strive to offer our members and guests."

— Wests Group

Cloud Solutions

Migrating technology and applications to the cloud can improve the hardware and power demand of maintaining a network. When you work with New Era Technology, you receive the benefits of industry-leading technology, outstanding service level agreements, and predictable operating costs.

Services

- Private / Public or Hybrid Cloud Solutions
- Infrastructure as a Service
- Backup & Disaster Recovery
- Hosted Storage
- Software as a Service

Professional Services

When you choose New Era's professional services you gain a team of dedicated consultants and integrators to help implement new technologies, business applications, and policies, using a proven framework to ensure customer satisfaction.

Services

- Consulting
- Design, Deployment, & Integration
- Lifecycle Maintenance
- Programmability & Automation
- Project Management
- Technology Assessments
- Workforce and Staff Augmentation

Make Technology Work For You

New Era Technology leverages our extensive knowledge from working with customers across a diverse set of markets to develop creative, custom solutions, designed for your industry.

Backed by deep industry training and certification, we work in partnership to meet your goals. For more info, please contact us at solutions@neweratech.com.



Partnerships

New Era has longstanding relationships with leading partners across the technology industry.

| | |
|------------------|-----------------|
| AAPT | Lenovo |
| Acer | Logitech |
| AIPHONE | Meraki |
| APC | Microsoft |
| Audiocode | Optus |
| Aruba / HPE | Palo Alto |
| Barracuda | Panasonic |
| Cambridge | Poly |
| Cisco | Ruckus Networks |
| Citrix | Samsung |
| Crestron | SolarWinds |
| Dell | Sophos |
| Eaton | Telstra |
| Ekahau | Trend Micro |
| Extreme Networks | 3CX |
| Fortinet | Veeam |
| Honeywell | VMware |
| HPE | Zoom |
| IBM | Yealink |
| Juniper | |

Visit neweratech.com/au/partners to learn more.





New Era Delivers Technology Solutions that Securely
Connect People, Places, and Information in a Rapidly
Changing Digital World.

New Era Technology
solutions@neweratech.com
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APAC Locations

Australia

Melbourne, Adelaide, Brisbane, Sydney,
Central Coast, Mid North Coast, Newcastle,
Upper Hunter, Perth

New Zealand

Auckland, Christchurch, Hamilton, Napier,
Palmerston North, Wellington

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